## MARINA COAST WATER DISTRICT Cyber Security Audit Services Proposal Evaluaiton Matrix October 12, 2015

| Provider                        | Completeness<br>of Proposal | Experience<br>with<br>Municpal<br>Water<br>Districts | Professional<br>Qualifications of<br>Key Personnel | Locale                        | Understanding of<br>the Scope of<br>Work | Cost of Services | Staff<br>Ranking | Comments/References  |
|---------------------------------|-----------------------------|--|--|-------------------------------|--|------------------|------------------|--|
| Info@Risk, Inc.                 | +                           | -  | +  | Eugene, OR                    | +  | √/+              | 1                | Cost = \$19,500/\$18,100. Did not provide hours<br>or rate schedule. Instead gave a cost per task.<br>Verified that it would take 270-350 hours.<br>Approximately 9 weeks to complete but<br>cannot start until November 21, 2015. |
| Moss Adams, LLP                 | √/+                         | +  | +  | Seattle, WA                   | +  | -/v              | 2                | Cost = \$33,000 + \$4,500 maximum out of<br>pocket expenses. 138 hours @ \$190-\$235/hr.<br>Did not provide a timeline.  |
| Securance Consulting            | +                           | √/+  | +  | Tampa, FL and<br>Campbell, CA | +  | -                | 3                | Cost = \$45,133. Equates to 325 hrs @ \$135/hr.<br>Only proposal to provide samples of reports to<br>be provided. Approximately 4 weeks to<br>complete.  |
| SeNet International Corporation | +                           | -  | +  | Faifax, VA                    | +  | -/\              | 4                | Cost = \$28,500. 240 hours at \$110-\$115/hr.<br>Experience with large government entities but<br>no water experience. Approximately 8 weeks<br>to complete.   |
| Taygeta Scientific, Inc.        | -                           | -  | √/+  | Monterey, CA                  | -/v                                      | +                | 5                | Cost = \$5,000. Equates to 80 hours at<br>\$62.50/hr. Did not provide any approach or<br>methodology in proposal.  |